



Success Story



Service Level Agreement with MWH Australia

ERA Personnel is a preferred supplier to MWH Australia Pty Limited, providing contract labour for Engineering and Environmental consulting bids and projects to help meet their contingent workforce needs.

The key to our successful engagement by MWH Australia, was primarily due to our ability to understand of their requirements. This was based on recent experiences in providing contract candidates for inclusion in bid teams and assistance with the broader issues facing the engineering and environmental consulting market.

We offer MWH the following:

A strong team. A dedicated team with a mix of highly skilled resourcing professionals with significant engineering and environmental consulting industry and management experience supported by an effective client and candidate management team to ensure that MWH's full service requirements are met. Past work experience in these market sectors demonstrates the practical application of knowledge, a proven track record and a positive reputation amongst our clients. Supporting our team is a network of industry professionals and organisations providing a range services from resourcing activities, to skills assessment and candidate screening services.

A good understanding of the business environment. Our team has first hand experience working in various public and private sector capacities within the engineering and environmental industry over the past 30 years. This experience embraces the full gambit of public and private sector interactions with a strong focus on the Water Industry from a District, Regional, State and National management level. In particular, our team is well versed in the issues facing the engineering and environmental consulting industry in maintaining a suitably sized workforce through an ever changing mix of permanent employees and contingent workers.

Proven experience. Our team has a proven track record of supplying contract and consulting personnel for engineering and environmental roles to many organisations. This experience includes

providing civil and environmental engineering, technical and field based staff to a NSW Government utility under a preferred supplier arrangement for over 12 years, experienced project management and specialist environmental and information technology management staff to both NSW and Federal government projects and project coordination and consulting staff to both small (local) and large (international) consulting firms.

Value for Money. Our approach and emphasis on providing solutions that are tailored to meeting client needs along with the many years of relevant experience in delivering similar services allows us to openly and accurately develop fee structures that are fair and competitive in the market.

The primary driver for MWH Australia is to be able to meet the ups and downs of their typically project based work through the application of a mixed (permanent and contingent) workforce model which provides them with the ability to adjust their numbers based on project demands. This workforce can easily be adjusted (increase/decrease) through managing a contractor base to meet workload changes. Further supporting this contingent workforce model is the concept of utilising professional contractors as a 'potential' workforce for assisting with the development of bid teams, whereby the contractors make themselves available for use in project bids, while an actual work assignment only comes to fruition if the bid is successful.

Client Referees:

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